



Government of Pakistan

PAKISTAN TELECOMMUNICATION AUTHORITY

Headquarters, F-5/1, Islamabad, <http://www.pta.gov.pk>

TENDER NOTICE (FOR PROCUREMENT OF FIREWALLS)

ICT/12/2014

Sealed tenders are invited from well reputed and authorized dealers/suppliers/distributors registered with Sales Tax and Income Tax Department companies having at least 3 years of relevant business experience for procurement of firewall (multi function)

Tender documents can be downloaded from PTA and PPRA websites i.e www.pta.gov.pk and www.ppra.org.pk or it can be obtained from office of undersigned. In both cases bank draft amounting to Rs. 500/- (Non- refundable), in favor of Pakistan Telecommunication Authority, Islamabad has to be submitted along with proposal(s), prior to bid opening.

Bids under the "Single Stage Two Envelop Procedure", along with earnest money equivalent to 2% of total bid price, will be received up to 1st January, 2015 by 10:30 A.M. Technical bids will be opened on the same day at 11:00 A.M in front of the bidders or their representatives who may choose to attend. Technically short listed companies will be informed of the date of opening of financial bids. Any bid not accompanied by earnest money will be rejected without any right of appeal.

Pakistan Telecommunication Authority Islamabad reserves the rights to accept or reject any tender as per PPRA rules.

DY DIRECTOR (ICT-III)

PH: 9225361



BIDDING DOCUMENTS

Pakistan Telecommunication Authority intends to purchase one (01) firewall (Multifunction) with three years renewal. Detailed specifications of above-mentioned item is provided in this document. Notice of the tender issued on PTA's/PPRA's websites is the part of this contract document.

Terms and Conditions

1. DATE AND TIME OF RECEIPT OF BIDS:

- a. Bidding documents duly completed will be received on or before **1st January, 2015** up to 10:30 AM. The submission and evaluation of bids will be carried out under the "Single Stage Two Envelop Procedure". The Technical bids will be opened on the same day at 11:00 am in front of the bidder or bidder's representative who may choose to attend.
- b. Tender should be addressed to the Director (ICT) Pakistan Telecommunication Authority, Headquarters F-5/1, Islamabad.
- c. Whereby the bid will comprise of single package containing two separate sealed envelopes. One envelop will contain the "Financial Proposal" and the second envelop will contain the "Technical Proposal". Technical proposals will have 70% weightage and financial bids will have 30% weightage. Technically qualified companies will be informed to attend the financial bid opening. The financial bids of technically disqualified bidder will be returned un-opened. Minimum marks for qualification of opening of financial bid is 60%.

2. **COMPANY INFORMATION**

- a. Name of Firm: _____
- b. Date of Establishment of Business _____
- c. (documentary proof of registration etc.): _____
- d. Address: _____
- e. Telephone No: _____ Fax No. _____
- f. GST Reg. No: _____
- g. National Tax No: _____

3. **EVALUATION CRITERIA**

- a. Technical bids will have 70% weightage whereas financial bids will have 30% weightage. Work will be awarded to the bidder after technical and financial bids evaluation. The bidder obtaining highest marks combining both Technical and Financial proposals will be awarded the contract.

Evaluation criteria of Technical and Financial proposals are as under:

Technical Score = Marks obtained out of 70 as per Annex-C

Financial Score=

$$30 \times \frac{\text{Amount quoted by the lowest bidder}}{\text{Amount quoted by the bidder whose financial score is to be calculated}}$$

- b. If two or more bidders obtain equal marks in aggregate in Technical & Financial proposals, then the contract will be awarded to the one having lowest financial bid.
- c. The bidder should quote its rates clearly in the Financial Proposal in both figures and words.

4. **EARNEST MONEY:**

- a. Earnest money in the shape of pay order / bank draft in favor of Pakistan Telecommunication Authority, Islamabad amounting to 2% of the total bid amount **should only be attached with the**

Financial Proposal (Cheques will not be accepted). Certificate regarding deposit of 2% earnest money must be attached with Technical Bid.

- b. FINANCIAL BID not accompanied with earnest money will be rejected without any right of appeal.**
- c. Earnest money of successful bidder will be retained till **warranty period (i.e three years) whereas earnest money** of unsuccessful bidders will be returned after award of supply order to successful bidder.
- d. In case of cancelation of Supply Order due to default of the supplier, the earnest money shall be forfeited in favor of Pakistan Telecommunication Authority.

5. **PRICES:**

- a. **The bidder should quote its rates clearly in Pak Rupees in the Financial Proposal in both figures and words as per format attached at Annex-A**
- b. The rates quoted shall remain valid for three months from the date of opening of Technical Proposal.
- c. Bid shall be in Pak rupees only and inclusive of all taxes i.e. GST etc.
- d. No transportation/carriage charges will be allowed.

6. **PAYMENT PROCEDURE:**

- a. No advance payment shall be made against the supply of equipment mentioned in this bidding document. Payment of bill shall be made after delivery of the equipment at PTA Headquarters and issuance of satisfactory completion/stock verification certificate by PC-I.
- b. Payment shall be made after deduction of applicable taxes i.e. Income Tax etc. as per government rules.

7. **EQUIPMENT:**

- a. The equipment should be new, not used or refurbished. The components of the equipment should be assembled by the manufacturer.
- b. The equipment should be arranged through the legal channels by providing all duties/taxes (if any) levied by the Govt. and towards this end.

8. DELIVERY PERIOD:

- a. Delivery of items to be made within six (06) weeks after issuance of supply order.
- b. Vendor will be responsible for the safe supply, configuration / commissioning of equipment at PTA H/Qs Islamabad with the provision of at least three year free warranty / support mentioned at term 10.

9. AUTHORIZED DEALER/DISTRIBUTOR/PARTNER:

Bidder shall be an authorized dealer/reseller/distributor/supplier/partner of the quoted brand / manufacturer OR the bidder can also be an authorized reseller of an authorized distributor/dealer/partner etc. Certificate of dealership or any other proof from the manufacturer is required in the name of the authorized dealer of the manufacturer.

10. WARRANTY:

- a. Vendor will be responsible for the provision of onsite free atleast three years warranty / support with labour and parts, or manufacturer warranty whichever is greater.
- b. The warranty period will be considered from the date of actual date of installation / configuration of equipment at PTA Headquarters, F-5/1, Islamabad.

11. PENALTY:

- a) One (01) % of the total value of supply order will be charged as penalty (per week) on late supply of equipment upto a maximum of six (6) weeks. (Days less than six will be considered as one week). After expiry of six weeks supply order may stand canceled and earnest money will be forfeited.
- b) A penalty of 1% of the deposited earnest money per day will be charged if time for replacement of under warranty faulty hardware exceeds the time mentioned in the certificate provided as per Annex-C- part B-(3)

12. INTEGRAL PART:

- a. Annex-A is part of financial proposal which may be read/filled carefully, signed and stamped by the bidder and is to be submitted with the envelop containing the financial proposal
- b. Annex-B and Annex-C are part of technical proposal which may be read/filled carefully, signed and stamped by the bidder and are to be submitted with the technical proposal envelop.

13. DISQUALIFICATIONS:

Offers are liable to be rejected if, there is any deviation from the instructions as laid down in the bid document i.e.

- a. Financial bid is submitted without the required earnest money.
- b. Bids are received after specified date and time.
- c. Specification and other requirements are not properly adhered to or different from those given in the tender documents.
- d. GST and NTN certificates are not attached.
- e. Service centre is not in Islamabad/Rawalpindi.
- f. Supplier is not an authorized dealer/reseller/distributor/partner and warranty provider of the principal manufacturer for Pakistan as per section 9 of this document.
- g. Any inferior product / spec / requirement that mentioned at Annex-B.

14. TECHNICAL EVALUATION CRITERIA/COMPANY'S PROFILE (ANNEX-C)

Annex-C has to be submitted with all the supporting documents. These documents should be arranged in the same sequence as mentioned in Annex –C part A and Part B.

15. AFFIDAVIT:

Affidavit on **Legal Paper** to the effect that the firm has not been black listed by any government/semi government/autonomous body or company.

16. RIGHTS RESERVED:

Pakistan Telecommunication Authority Islamabad reserves the rights to cancel the tender, accept or reject any tender as per PPRA rules or accept the whole or part of tender.

CHECKLIST:

- a. Earnest money in shape of bank draft/pay order. (Yes/No)
(cheques are not acceptable)
- b. Company's Profile as a part of technical proposal. (Annex C) (Yes/No)
- c. List of such projects handled with copies of supply order. (Yes/No)
- d. List of clients with telephone numbers and addresses. (Yes/No)
- e. List of employees including technical staff for this project. (Yes/No)
- f. Affidavit on legal paper for not being black listed. (Yes/No)
- g. Copies of authorized dealership/partnership etc. of the principal manufacturer for Pakistan. (Yes/No)
- h. Specification and other requirements are met (Yes/No)
- i. Service centre is in Islamabad/Rawalpindi (Yes/No)

Dy Director (ICT-III)
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Financial Proposal (Bid Format):**Annex-A**

Date: _____

Company Name: _____

S. No.	Required Specification	Quoted Specification (With Brand Name)	Unit Price Inclusive of GST	Qty	Total Price Inclusive of GST
1.	Firewall model _____ with comprehensive license including onsite support and warranty for three years				
2.	License for Deep Packet inspection of SSL (if not included in the comprehensive license)				
3.	License of comprehensive reporting software license (if not included in the comprehensive license)				

Authorized Signature of bidder with seal stamp

FINANCIAL BID not accompanied with earnest money will be rejected without any right of appeal.

MANDATORY TECHNICAL SPECIFICATIONS
(To be included in Technical Proposal)

Annex-B

Detailed Specifications for Firewall	
Installation, configuration/commissioning of Comprehensive firewall Security Suite: Gateway Anti-Virus, Content Filter Premium Edition, streaming and social media controls, IPS/IDS, Firmware updates, 3 Year 24x7 Support, 3 year warranty	
Firewall Throughput:	3.4 Gbps or more
Users	Unlimited
IPS throughput :	1 Gbps or more
Interface:	16Gigabit Ethernet or more ports including atleast two each WAN and DMZ ports
Network Features:	NAT, PAT, Reverse NAT, Traffic prioritization, Transparent Mode
Encryptions algorithms:	DES, 3DES, AES (128, 192, 256).
Deep Packet Inspection	500 Mbps or more
Protection :	Protection against DDoS, SQL Injection , Malware, Virus, DNS Attacks, Data loss prevention , Protection from foreign Intelligence services, e-t-c
Authentication Algorithms:	MD5, SHA1, Xauth/Radius, Active Directory
Web Filtering :	Streaming control, Social media control, HTTP and HTTPS filtering, URL blocking , image filtering , text analysis, spyware analysis, P2P controls
VPN Performance:	1.3 Gbps throughput with support of IPSec, L2TP, DES , 3DES, AES and PKI support
VOIP Control:	H.323, SIP
Logging / Notification :	Centralized Event logging, comprehensive user level reporting and E-Mail notification for the relevant model of the firewall
Protocol Supported :	BGP, OSPF,DHCP, HTTP, HTTPS, POP3 , IMAP, SMTP, FTP, IPSec, L2TP, IPv4 and IPv6 etc
SSL VPN :	300 Mbps or more
VPN Users	Global VPN for atleast 50 users and SSL VPN for atleast 2 users
Anti Virus / malware :	600 Mbps or more Anti Virus / malware filtering capabilities
VLAN Support	20 or more
Others:	Anti Spam , Anti P2P, DPI for SSL, Secure encryption capabilities , Static routes, including relevant software license and updates, IPv6 Compliant, MultiCore and hardware upgradable

Authorized Signature of bidder with seal stamp

Any inferior specs of firewall will be rejected

Part A) Mandatory Requirement *				
1	Firm has to produce Sales Tax and Income Tax Registration.			
2	Firm has to produce Authorization dealer, partner, etc Certificate of the principal/manufacturer for Pakistan as per section 9 of this tender document.			
3	Firm shall be authorized warranty provider on behalf of manufacturer. Documentary proof required.			
4	Minimum three years of relevant experience.			
5	Presence at Islamabad/ Rawalpindi			
Part B) General Evaluation*				
Sr. #	Attributes	Max. Score	Points Earned	Criteria
1	Detail of Offices	10		Firm has sales and services offices at four (4) provincial headquarters with proof of authorized service provider from principal manufacturer. Two and half (2.5) points for each p.h.q.
2	Spare Parts Availability	10		Firm has Spare Parts of the quoted model Depot/facility at Islamabad/Rawalpindi.
3	Replacement time for faulty under warranty equipment/parts (Certificate has to be produced) (Clause 11(b) referred)	15	15	1-3 working days
			10	4-6 working days
			05	7-9 working days
4	Total strength of relevant Technical Staff (List shall be attached with name, designation, qualification and related experience).	10	10	Firm has more than ten (10) relevant technical staff in Islamabad / Rawalpindi.
			7	Firm has more than five (5) and up to ten (10) relevant technical staff in Islamabad / Rawalpindi
			5	Firm has minimum five (5) relevant technical staff in Islamabad / Rawalpindi
5	Firm Experience (minimum three years experience in relevant business is required)	10		Two and half points (2.5) will be given for each year of experience beyond three years of mandatory experience
6	Projects completed of similar nature (documentary proof be provided i.e. Supply Orders etc.)	15		Three points will be awarded for each project of same nature on provision of supply order/certificate. (supply of 01 Multifunction firewall or more in single supply order)
Sub Total		70		
<i>Minimum technical qualifying marks are 60% in above table whereas specifications of equipment i.e Annex "B" shall be compulsory.</i>				

***All supporting Documents to be attached for Annex- B and Annex-C.**