

Pre-bid Q&A

1. Is final decision on actual Spectrum to be auctioned taken?

A. The CONSULTANT may give recommendations for another band for auction based on his expertise, past experience and analysis of Pakistan's market and after his meetings with PTA, FAB and other relevant stakeholders.

2. Is the schedule for conducting auction final?

A. The bid submission date is final. Time saved during hiring of the Consultant can be utilized to complete the auction process. However, a few days may be added depending on auction design methodology as recommended by the CONSULTANT, duly approved by the Authority and the interest shown by the bidders during bidding.

3. RFP doesn't give too much time for public consultation?

A. There is no requirement in the RFP for the duration of the consultation process with the stakeholders. The consultation can be carried out in parallel with other activities. PTA will assist, as needed.

4. Will the project begin afresh or start from previous work done?

A. We would like the CONSULTANT to begin afresh so that the CONSULTANT is not influenced by the past work. However, previous work carried out by PTA will be shared at the appropriate time.

5. Road Shows may require more time and may affect deadline?

A. Based on the recommendations of the CONSULTANT, PTA would decide if Road Shows are required or not. If required we would then adjust them within our timeline.

6. Do we need to attract new entrants?

A. Yes.

7. What sort of Information/Documents will be provided to Consultants and how will it be made available?

A. PTA ACT, Rules and Regulations, Licensees' data, Broadband and Cellular Statistics, BTS information, Economic and Financial indicators will be provided on DVD or email or any other format desired by the Consultant. PTA will establish a data room for the CONSULTANT/Investor containing all necessary information required for spectrum auction.

8. What is the procedure of NDA?

A. Confidentiality will be ensured as per the RFP.

9. What is the number of experts required from a CONSULTANT?

A. PTA is focusing on the skill set, not necessarily on the number. Please refer to clause 4.1 of RFP.

10. Is contract to be given to one company or multiple?

A. The contract shall be given to one CONSULTANT only whose definition is given in the RFP at clause 1.2. Additionally please refer to para 4.2 (b) of the RFP.