

**ADDITIONAL QUERIES OF POTENTIAL BIDDERS – 3rd November 2020**

**HIRING OF CONSULTANT / CONSULTING FIRM FOR SPECTRUM AUCTION IN PAKISTAN 2020-21**

<b>Sr No</b>	<b>Query</b>	<b>Response</b>
1.	<p>We understand from the documents provided, that most of the available spectrum as defined by ITU in the 1800 and 2100 bands is already allocated in Pakistan. We read that the aim will be to assign spectrum in a manner to make block size of contiguous frequencies by re-farming existing assignments to make standardized block sizes.</p> <p>i. Should we understand that the project is only about reassignment and not about allowing changes in the quantities of spectrum allocated to one or another player? Or, on the other hand, are you also open to changes of quantities between players?</p> <p>ii. Do you plan to consider the 1800 band and the 2100 band as substitutes, to manage it separately or you don't have any preconceived ideas?</p> <p>iii. Is there any spectrum in the 2 bands that is actually "free" (or to be freed soon) that opens space for some bidders to increase their amount of spectrum?</p>	<p>TORs (section 3) of the RFP comprehensively covers all the related aspects of available spectrum auction and rationalization of the already assigned spectrum.</p>
2.	<p>Is it mandatory to send the physical copy or softcopy submission over email will be acceptable to PTA? Given the on-going COVID situation, many clients are requesting for only softcopies over email to reduce/avoid physical contact.</p>	<p>Clause 3.3.1 (b) comprehensively covers the requirement of the Client both in hard and soft forms.</p>
3.	<p>Do you plan to run a formal Public Consultation on the tender/auction or would you prefer one-to-one discussions with MNOs without a formal public consultation?</p>	<p>Consultation will be undertaken as per details in section 3 of RFP.</p>
4.	<p>Team on-ground presence: will PTA require the full or part of the project team to be present on-ground in Pakistan? Travel is an issue given the on-going Covid restrictions / regulations.</p>	<p>Please refer to GC 1.5 of the contract of the RFP for minimum requirements.</p>
5.	<p>Do you have a preconceived idea on the type of auction (or specific preferences) you want to use or will you rely on the advisor to propose the most suitable approach/scheme based on your context/objectives?</p>	<p>Keeping in view objective of the consultancy at para 3.1 of the RFP, the Consultant will recommend the auction methodology as per its analysis based on Scope of Work at para 3.2. The agreed auction methodology will include the design and conduct of auction.</p>

6.	Do you require the consultant to run the auction as well, or it is safe to assume that PTA will hire a specialist auctioneer to run the auction with assistance from the consultant?	Client is not considering to hire a separate specialist auctioneer to run the auction rather would prefer recommendations from finalized consultant along with assistance as per section 3 of the RFP.
7.	If the selected auction type is an electronic format, does the PTA have a software tool to run the auction, or would you require the consultant to provide this tool or advise you on acquiring one?	Selected auction type will be decided as per the recommendations by the finalized consultant.
8.	<p>We are planning to complement our project team with a Pakistani firm, acting as a sub-contractor to us. The firm will provide us with logistical/administrative support, allow for a presence in Pakistan (despite the ongoing travel restrictions) and provide us with data and information on the Pakistani telecoms sector and the wider economy. The firm would not be involved in any frontline activities (i.e. stakeholder meetings) or take part in meetings with stakeholders or the PTA where the substance of the project is discussed.</p> <p>We have now been informed that the local firm has been and is advising industry players (including mobile operators) on matters not related to this assignment (e.g. quality of service testing for IR services and fiber network related matters). Given this, we do not believe that the current affiliations of the local firm would constitute a conflict of interest and are happy to provide further details on these affiliations by means of a declaration of no conflict of interest.</p> <p>Please confirm that PTA agrees with the above (i.e. that given the envisaged role of the local firm and the nature of its current affiliations with industry players, there is no conflict of interest resulting from the local firm forming part of our project team).</p>	Please refer to Clause 3.7.1 of the RFP that deals with referred matter. In addition, relevant documents will be evaluated as per appendix III of the RFP.
9.	<p>I express our interest to participate to the below mentioned PTA tender on Spectrum Auction 2020/21.</p> <p>I look forward to hearing from you in case there is any formal step we have to undertake in order to participate to it.</p>	Entire procedure for participation in the tender on Spectrum Auction in Pakistan has been explained in RFP. Please refer to detailed RFP present at <a href="http://www.pta.gov.pk">www.pta.gov.pk</a>