

ADDITIONAL QUERIES OF POTENTIAL BIDDERS – 28th October 2020

HIRING OF CONSULTANT / CONSULTING FIRM FOR SPECTRUM AUCTION IN PAKISTAN 2020-21

Sr No	Query	Response
1.	Is it possible for more than one consulting firms to join forces and bid as a consortium, provided that requirements about experts and assigned team members are still met?	Yes, please refer to response of Q2 dated 13-10-2020
2.	Should we include the development of a spectrum auction tool / software?	<p>Keeping in view objective of the consultancy at para 3.1 of the RFP, the Consultant will recommend the auction methodology as per its analysis based on Scope of Work at para 3.2. The agreed auction methodology will include the design and conduct of auction.</p> <p>Auction format will be decided as per recommendations of Consultant following best practices and approval of the Client.</p>
3.	Scope of Work (SoW) 3.2.1.b) What do you mean with ‘future projections of the next 3 x years for spectrum pricing benchmarks’? Is it to project the spectrum prices for the next 3 years in case the auction happens at any point during such time interval?	Please refer to paras 3.3.1b(ii) and 3.3.1b(iv) of RFP.
4.	Recommendations for spectrum(s) rationalization - paragraph 3.3 Deliverables / 3.3.1. / i): Has the PTA developed any preliminary assessment on spectrum rationalization (which bands, where, when, to be reallocated / re-farmed, etc.), or this workstream should be performed “from scratch”? In the former case, is PTA looking for an outside-in assessment / validation?	<p>TORs (section 3) of the RFP comprehensively covers all the related aspects of available spectrum auction and rationalization of the already assigned spectrum.</p> <p>The cellular mobile operators have been assigned spectrum in 850, 900, 1800 and 2100 MHz bands. The details are available at: https://fab.gov.pk/spectrum-planning-management/#GSM-Bands</p>
5.	Assistance in the completion of the auction process as per agreed auction methodology - paragraph 3.3 Deliverables / 3.3.1. / vi) Can you better articulate the specific services PTA will require when it says “assist in conducting spectrum auction”? Some examples might include:	Generally, the given examples are relevant. Keeping in view objective of the consultancy at para 3.1 of the RFP, the Consultant will recommend the auction methodology as per its analysis based on Scope of Work at para 3.2. The agreed auction methodology will include the design and conduct of auction.

<ul style="list-style-type: none">a. Performing system test and demos of the auction software (whether or not this is developed by the Consultant as per point 2.b. Organize the schedule of the auction date(s), such as timings, location, participants rules, attendance, presentation, etc.c. Running of the auction by instructing and managing the bidders during the auction date(s)d. Closing the auction (e.g. Generate final set of full database archive files, Develop individual reports to winning bidders, Develop communications pack to general public, Write post-auction review report analyzing the effectiveness and success of the auction as well as identifying the lessons learned, etc.)	<p>Auction format will be decided as per recommendations of Consultant following best practices and approval of the Client.</p>
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