

ADDITIONAL QUERIES OF POTENTIAL BIDDERS – 28th October 2020

HIRING OF CONSULTANT / CONSULTING FIRM FOR CELLULAR LICENSE RENEWAL AND ADDITIONAL SPECTRUM AUCTION IN AJ&K AND GB

Sr No	Query	Response
1.	<p><u>Local & International Partners:</u></p> <p>We intend to participate in above reference RFP through a JV with an international firm.</p> <p>a. Which partner will be treated as prime, local or foreign? b. Which partner's documentation will be acceptable to PTA for RFP in question?</p>	<p>a. Local consultant/consulting firm will be treated as prime; please refer to clause 2.8 and 4.2.4.g of the RFP.</p> <p>b. As per "a" above. Local partner will submit expression of interest (EOI) which would be evaluated in line with the clause 5 of RFP.</p>
2.	<p><u>Conflict of Interest:</u></p> <p>Our organization has recently provided Consultancy Services to ABC for Expansion of Cellular Services in AJ&K and GB. Likewise, we are currently providing OFC Deployment services to XYZ across Pakistan. Does it constitute Conflict of Interest in light of subject RFP's Clause 3.7.1?</p>	<p>Please refer to Clause 3.7.1 of the RFP that deals with ineligibility and disqualification criteria.</p>
3.	<p><u>Clause 3.7 of RFP</u> ABC is a local consulting company duly registered with SECP and FBR. It has been on the active tax payers list since its inception in July 2002. In the last eighteen years ABC has undertaken more than 120 projects in telecom sector. ABC is interested in bidding for the above consultancy. However, as an active consultant it also has ongoing projects with some of the operators in Pakistan, AJK and GB as it is impossible for a local consultant to survive without having projects/relation with local telecom operators. ABC is providing consultancy services for optical fiber connectivity. ABC is also providing service quality monitoring services for international roaming services and international calls to local telecom operators.</p> <p>Kindly clarify whether the above-mentioned projects of local consulting company or any of its team members constitute conflict of interest for PTA for the above-mentioned consultancy under Clause 3.7 of the RFP even though it's relationship/on-going projects has nothing to do with licensing.</p>	<p>Conflict of interest arises in the light of clause 3.7 of the RFP as already clarified in response against question number 2 above as well.</p>