



Government of Pakistan  
**PAKISTAN TELECOMMUNICATION AUTHORITY**  
Headquarters, F-5/1, Islamabad  
<http://www.pta.gov.pk>

"SAY NO TO CORRUPTION"

Tender No. 2/III/2016

## **INVITATION TO BID**

### **Provision & installation Of Air Conditioners in PTA Hqs, Islamabad**

1. Pakistan Telecommunication Authority, a Government organization invites sealed bids from authorized dealer/distributors of the manufacturers, having 5 years of relevant experience, registered with Income Tax and Sales Tax Departments and who are on Active Taxpayers List of the Federal Board of Revenue for provision and installation of Air conditioners in PTA HQs, F-5/1, Islamabad
2. Bidding documents, containing detailed terms and conditions, method of procurement, procedure for submission of bids, bid security, bid validity, opening of bid, evaluation criteria, clarification / rejection of bids, performance guarantee etc. are available for the interested bidders from the office of undersigned during working hours i.e. 0830-1630 (Monday – Friday) up to **11-04-2017** by **10:30 hours** at cash payment of Rs. 1000/-. Bidding Documents can also be downloaded from [www.pta.gov.pk](http://www.pta.gov.pk) free of cost.
3. The bids, prepared in accordance with the instructions in the bidding documents, must reach at PTA HQs, F-5/1, Islamabad on or before **11-04-2017** by **11:00 AM**. Bids will be opened the same day at **11:30 AM**. This advertisement is also available on PPRA website at [www.ppra.org.pk](http://www.ppra.org.pk).

**Deputy Director (Civil Works)**

Ph.: 9225357, 9225352, Fax: 051-2878149

Email Address: [asifsaeed@pta.gov.pk](mailto:asifsaeed@pta.gov.pk)



Government of Pakistan  
**HEADQUARTERS F-5/1, ISLAMABAD.**  
[http:// www.pta.gov.pk](http://www.pta.gov.pk)

### **BIDDING DOCUMENTS**

1. Pakistan Telecommunication Authority, a Government organization invites sealed bids for provision and installation of Air conditioners in PTA HQs, F-5/1, Islamabad from authorized dealer/distributor of the manufacturer having valid NTN/GST registration and on Active Tax Payer List of FBR.
2. Companies must have five (5) years of relevant business experience for the work as per specifications & details given in the BoQ. Documentary evidence is to be provided in this regard.
3. Notice for inviting tender published on PTA's/PPRA's websites is the part of this contract document.

### **Terms and Conditions**

#### **4. Date and time for submission of bids**

- a. Bidding documents duly completed in all respects shall be submitted on or before **11-04-2017** up to 11:00 AM in the office of Deputy Director (Civil Works), PTA HQs, F-5/1, Islamabad . The submission and evaluation of bids will be carried out as per "Single Stage Two Envelope Procedure" of PPRA Rules.

#### **5. COMPANY INFORMATION**

- a. Name of Firm \_\_\_\_\_
- b. Date of Establishment of Business \_\_\_\_\_
- c. Address \_\_\_\_\_
- d. Telephone No \_\_\_\_\_ Fax No. \_\_\_\_\_
- e. GST Reg. No \_\_\_\_\_
- f. National Tax No \_\_\_\_\_
- g. Sole Distribution certificate \_\_\_\_\_

#### **6. EVALUATION CRITERIA**

- a. Technically qualified companies shall be allowed to participate in the financial bid opening process.
- b. The financial bids of technically disqualified bidders will be returned un-opened.
- c. Firm / company must score/ achieve 70 % as passing marks in technical qualification to become eligible for participating in financial bid opening.
- d. Work will be awarded to the bidder to technically qualified bidder who has quoted the lowest financial bid.
- e. If two or more bidders quoted the same financial proposals, then the contract will be awarded to the one who has scored highest in technical qualification.

**7. EARNEST MONEY/RETENTION MONEY**

- a. Earnest money in the shape of pay order / bank draft in favour of Pakistan Telecommunication Authority, Islamabad amounting to 2% of the total bid amount shall be attached with the Financial Proposal (Cheques will not be accepted). Certificate regarding deposit of 2% earnest money must be attached with Technical Bid.
- b. **Financial bid** not accompanied with earnest money will be rejected without any right of appeal.
- c. Earnest money of successful bidder will be converted into retention money whereas retention money of unsuccessful bidders will be returned after award of supply order to successful bidder.
- d. In case of termination of work order due to fault of the supplier/bidder, the earnest money shall be forfeited in favour of Pakistan Telecommunication Authority.
- e. Retention money will be limited to 6 % of the contract value. Earnest money i.e. 2% of the successful bidder will be converted into retention money. Remaining amount of 4 % will be deducted from each running bills (if any) and will be adjusted at the final bill. The Retention money will be released after the expiry of 1 year period subject to no complaint against the executed work/items.

**8. PRICES**

- a. The bidder should quote its rates + GST charges (if applicable) clearly for each item, in the Financial Proposal and total prices in figures as well as in words (**Annexure-A**). However, work shall be awarded on consolidated amount / score of the items after evaluation.
- b. The rates quoted shall remain valid for six (6) months from the date of opening of Technical Proposal.
- c. Bid shall be in Pak rupees only and inclusive of all applicable taxes i.e. GST, income tax etc. as per GOP rules.
- d. Bids should be inclusive of transportation/carriage charges and fixing charges and any other cost which is essentially required to complete the job .
- e. No claim on Escalation during the currency of contract will be entertained.
- f. No mobilization advance shall be paid.

9. **PAYMENT PROCEDURE**

- a. No advance payment/secure advance shall be made against the supply of any material mentioned in this bidding document. Payment of bill shall be made after successful completion of work at PTA Headquarters on the recommendations of DD(Civil Works) and issuance of satisfactory completion certificate by PC-I.
- b. Payment shall be made after deduction of applicable taxes i.e. Income Tax, GST etc. at source as per Government Rules.

10. **Completion Time**

- a. Work is to be started within 15 days of issuance of work order.
- b. Work is to be completed within 30 days after commencement of work.
- c. Vendor shall be responsible for the safe supply, installation/fixing of the material as well as of its labour during the work.

11. **AUTHORIZED DEALER/DISTRIBUTOR from Manufacturer for the quoted Brand.**

- a. Bidder shall be authorized dealer/distributor of the manufacturer of the quoted brand.
- b. Certificate of authorized dealer/distributor of the manufacturer or any other proof from the manufacturer is required and must be enclosed with in the name of the bidder.

- c. Bidder must be authorized warranty provider on the behalf of manufacturer and all items/parts if required will be changed locally within reason able time of repair.

#### 12. **WARRANTY**

- a. Vendor shall provide at least 3 year compressor warranty and 1 year for other parts of all supplied items.
- b. The warranty period shall be considered from the date of issuance of completion certificate by PTA.
- c. Warranty certificate shall be provided on the stamp paper duly notarized along with the warranty cards duly stamped by the company.
- d. Any part or item of the equipment becomes faulty in the warranty period will be replaced with the genuine product at the cost of the bidder and no payment shall be made by PTA in this regard.
- e. Bidder will provide a certificate that the product quoted is the latest and will be available in market for next 5 years. In addition its service including its parts will be available in market for next 10 years.

#### 13. **PENALTY**

- a. One % (01) of the total value of work order will be charged as penalty fortnightly (15 days) on late start of work up to a maximum of thirty (30) days. After expiry of thirty (30) days' supply order shall stand cancelled and earnest money shall be forfeited.
- b. A penalty of 2 % per week shall be imposed if the work is not completed within scheduled time up to a maximum of 10 % of the work cost.
- c. If contractor fail to finish the work till penalty has reached the 10 % of the work cost, its work will be stopped and PTA shall carry out the remaining work through other vendor and cost in this regard will be deducted from the amount payable to bidder. The remaining amount shall be paid to defaulted bidder after the adjusting the same from the bill as per the actual amount of other vendor.

#### 14. **INTEGRAL PART**

- a. **Annexure-A** is part of financial proposal which shall be read/filled carefully, each page must be signed and stamped by the bidder and is to be submitted with the envelope containing the financial proposal
- b. **Annexure-B** is a part of technical proposal(s) which shall be read/filled carefully, each page must be signed and stamped by the bidder and are to be submitted with the technical proposal envelope.

#### 15. **DISQUALIFICATIONS**

Offers are liable to be rejected if; there is any deviation from the instructions as laid down in the bidding documents i.e.

- a. Incomplete BoQ shall not be accepted as work will be awarded to a single successful bidder.
- b. Splitting of bid in parts is not allowed.
- c. Financial bid is submitted without the required earnest money.
- d. Offers are received after specified date and time.
- e. Specification and other requirements are not properly adhered to or different from those given in the bidding documents.
- f. GST and NTN certificates are not attached.
- g. Supplier is not authorized dealer/distributor from manufacturer of the quoted brand of split Air conditioner.
- h. Any inferior product / specs / requirement that mentioned at **Annexure-A**.
- i. Any overwriting and cutting should be avoided. However, if it is inescapable then each overwriting/cutting is to be signed and stamped by the bidder and certificate in this regard be attached with the financial bid that these cutting/overwriting had been made prior to submission of bids.

#### 16. **TECHNICAL EVALUATION CRITERIA/COMPANY'S PROFILE (ANNEX-B)**

**Annexure-B** is to be submitted with all the supporting documents. The documents should be arranged in the same sequence as mentioned in Annex-B and flagging of the documents be done.

**17. TURN KEY SOLUTION**

It is a turnkey project where all the material and work quoted in BOQ is to be applied and fixed by the bidder. Every other cost of material and labour which is not mentioned in the Annex-A but is required to complete the job be considered and be included in the bidding price.

**18. AFFIDAVIT**

Affidavit on **Legal Paper** to the effect that the firm has never been black listed by any Government/Semi Government/Autonomous body.

**19. FORCE MAJEURE**

In case of any circumstances which are beyond the control of contractor as well as client. Force Majeure will be applicable.

**20. ARBITRATION**

In case of any dispute or conflict between Contractor and Employer, the case will be referred to PC-I, PTA. If the decision of PC-1 is not acceptable the case shall be referred to Chairman PTA, whose decision will be final and could not be challenged at any court of law.

**21. MEASUREMENT**

The payment will be made by measuring actual quantity of items supplied and fixed on site. No payment will be made for wastage of items.

**22. RIGHTS RESERVED**

Pakistan Telecommunication Authority Islamabad reserves the rights to cancel the bid, accept or reject any bid as per PPRA rules.

### 23. **CHECKLIST**

- |    |  |          |
|----|--|----------|
| a. | Earnest money in shape of bank draft/pay order.<br>(Cheques are not acceptable)          | (Yes/No) |
| b. | Company's Profile as a part of technical proposal. (Annex B)                             | (Yes/No) |
| c. | List of such projects handled with copies of work orders<br>and completion certificates. | (Yes/No) |
| d. | List of clients with telephone numbers and addresses.                                    | (Yes/No) |
| e. | Affidavit on legal paper for not being black listed.                                     | (Yes/No) |
| f. | Copy of authorized dealer/distributor of manufacturer certificate                        | (Yes/No) |
| g. | Copy of authorized warranty provider of the manufacturer                                 | (Yes/No) |
| h. | Specification and other requirements are met   | (Yes/No) |

**AGREEMENT**

**(To be executed on Rs.100/- Judicial paper)**

THIS Supply and installation Service Agreement (the “Agreement”) is made on this day \_\_\_\_\_ 2016;

By and Between

**Pakistan Telecommunication Authority**, a statutory body established under Pakistan Telecommunication (Re-organization) Act, 1996, having its principle office at PTA H/Q, F-5/1, Islamabad (hereinafter referred to as “Client” which expression shall where the context admits include its administrators and assigns) of the One Part

And

\_\_\_\_\_ through Mr.\_\_\_\_\_ bearing CNIC.\_\_\_\_\_ having place of business at.\_\_\_\_\_ hereinafter referred to as **“the Contractor”**, which expression shall where the context so allows include his/its successors-in-interest, executors, administrators, heirs and permitted assigns) of the **Other Part**

(If when and where applicable the Party of the One Part and Party of Other Part shall hereinafter be collectively referred to as ‘Parties’ and individually as ‘Party’ as the context of this Agreement requires).

**WHEREAS**

- A. Client is desirous of purchasing Air Conditioners (hereinafter referred to as “AC’s”) for its HQs Building at F-5/1, Islamabad and have them delivered/supplied and installed and subsequently maintained and supported by the Contractor in accordance with the terms of this Agreement;
- B. The Contractor is a \_\_\_\_\_ (*details of incorporation*) being engaged in the business of supplying electrical, electronic equipment, has agreed to provide supply, deliver & install and thereafter maintenance services of the AC’s at Client HQs Building on the terms and subject to the conditions as set forth hereunder.
- C. The Contractor represent that it has the relevant expertise and holds valid and subsisting licenses/permissions, authorizations/approvals required from the Government of Pakistan, and that it has the requisite expertise and resources to provide top quality of requisite supply and installation of AC’s services as per Bill of Quantity (“BoQ”) to the Client in accordance with highest industry standards and satisfaction of the Client. The Contractor undertakes that the services shall be provided only through the staff/labour/workforce that has the requisite expertise and experience in this regard.
- D. Upon the basis of the representations and warranties of the Contractor contained herein, the Client wishes to appoint the Contractor to provide the Supply and Installation of AC’s services in Client Building premises;

**NOW THEREFORE**, for the consideration provided herein the representation and warranties, covenants, conditions and promises contained herein below and intending to be legally bound, the Client and Contractor hereby agree as follows:

### **1. Scope of Agreement**

Subject to terms and conditions of this Agreement the Contractor agrees to Supply and Installation of AC's as per requirements prescribed under **Bidding Documents attached as Annexure-A;**

### **2. Agreement Documents**

2.1 In this Agreement, except as otherwise provided, the words, expressions and/or phrases shall have the meanings as defined in the Agreement and documents attached as Annexure-A&B.

2.2 The following documents shall be deemed to form, and be read and construed as, part of this Agreement:

- a) Invitation to bid
- b) Bidding documents
- c) Bill of Quantity (BoQ)
- d) General conditions of Contract/ Special Stipulations.
- e) Addenda and Corrigenda, if any, issue by the clients and duly accepted by the contractor at the signing of the Contract.
- f) Earnest money/ Tender Guarantee
- g) Form of Agreement/ Contract Agreement
- h) Clients order to commence the work.

Limit of Retention Money. Any Correspondence by the Clients/Contractor mutually accepted by the Client and the Contractor.

### **3. Term**

3.1 Upon signing of this Agreement the Contractor shall be obligated to start the work on specified location by Client within \_\_\_\_\_ and complete it within projected time \_\_\_\_\_ calendar days. In case of failure Client will be entitled to deduct any amount payable to Contractor and assign the work to any other Contractor at its discretion.

### **4. Termination**

4.1 Notwithstanding anything herein contained Client shall be exclusively entitled to terminate this Agreement

- a. without advance notice, in case the Contractor is in breach of any of the terms of this Agreement, or in case Client is not satisfied with the installation Services or quality of AC's being supplied/provided by Contractor;
- b. Without cause, by giving three (03) days advance written notice to the Contractor.

- c. If the Supply and Installation of AC's do not meet the specifications, terms & conditions mentioned in bidding documents attached as Annexure-A.
- d. In case of such termination, the Contractor shall only be paid for Services actually rendered up to the date of termination, and any advance payment in respect of services not performed or in respect of period falling after the effective date of termination shall be refunded by the Contractor within seven (07) days.

4.2 The Client, shall not, because of expiration or termination of this Agreement, be liable to the Contractor for any compensation, reimbursement, or damages because of the loss or prospective profit or because of expenditures or commitments incurred in connection with the business of the Contractor.

## **5. Deliverables**

5.1 The work should be of best quality and as per technical specifications mentioned in the BOQ/Estimates.

## **6. Charges**

6.1 In consideration of rendition of the Supply and Installation of AC's services by Contractor the Client shall pay the Contractor, charges as specified in **Annexure-** to the complete satisfaction of the Client.

6.2 All amounts paid to the Contractor as per above clauses are inclusive of all taxes, levies, duties, and any other deduction related thereto etc. and are acknowledged by the Contractor to be adequate and sufficient consideration for the rendition of supply and installation Services by the Contractor.

6.3 All payments to be made by the Client to the Contractor shall be subject to such deductions and withholding as are required by prevailing laws which shall be to the account of the Contractor.

## **7. Invoice**

7.1 The Contractor shall submit its Invoice in accordance with the rates/charges specified in **Annexure-B** hereto.

7.2 The Contractor shall be solely responsible for all payments, liabilities and all other obligations of whatsoever nature pertaining to its staff/workers who shall be deputed for the Services at the Client's Building.

7.3 The Contractor undertakes to fully indemnify and hold harmless the Client against any claims, losses, damages, or expenses in relation to injury or death to any persons or loss or damage to property arising out of the performance of supply and installation Services.

7.4 The Contractor and its staff /employees shall be bound to obey safety rules and other regulations prescribed by the Client on its premises. Any losses/damages suffered by the Client due to omission on the part of the Contractor, his staff/employees to abide by this condition shall be the sole liability of the Contractor and it may result in termination of the Agreement by the Client at its sole discretion.

## **8. Confidentiality**

The Contractor, its/his staff, workers, employees, personnel, agents or any other person acting for him and/or on his behalf shall hold in confidence and complete confidentiality and all documents and other information supplied to the Contractor and his Employees personnel, agents etc. by or behalf of the Client or which otherwise came/come into its/his/their knowledge and relates to the Client or any of its project.

## **9. Indemnification**

The Contractor shall indemnify and hold harmless the Client, its Chairman, Directors, Member Offices, Employees and other Personnel against any and all claims, damages, liabilities, losses, and expenses, whether direct or indirect, or personal injury or death to persons or damage to property arising out of (i) any negligence or intentional act or omission by the Contractor or his employees, personal , agents, etc. in connection with the Agreement, or (ii) arising out of or in connection with the performance of his obligations under this Agreement.

## **10. Resolution of Disputes**

10.1 All disputes arising under this Agreement, whether during the term of this Agreement or after the termination or expiry of this Agreement shall be referred to (i) Purchase Committee-I (PC-I) of the Client for amicable settlement /resolution of the dispute at first stage. (ii) In case of failure in settlement, at the second stage the case will be referred to the Authority of the Client through Director (Administration). The decision of the Authority to settle the issue amicably will be final and will not be challenged at any forum including court of Law. (iii) In the event of failure of amicable settlement of dispute as above, either party may refer the dispute to Arbitration under the provision of Arbitration Act, 1940 and the rules issued thereunder, at Islamabad, Pakistan.

10.2 No All variations amendments and in or modification to the terms of this Agreement shall be made, except in writing and shall be binding only if duly agreed and signed by both the parties or their duly authorized representatives.

## **11. Force Majeure Event**

11.1 Neither Party shall be held responsible for any loss or damage or failure to perform all or any of its obligations hereunder resulting from a Force Majeure event.

11.2 For the purpose of this Agreement a "Force Majeure Event" shall mean any cause(s) which render(s) a Party wholly or partly unable to perform its obligations under this Agreement and which are neither reasonably within the control of such Party nor the result of the fault or negligence of such Party, and which occur despite all reasonable attempts to avoid, mitigate or remedy, and shall include acts of God, war, riots, civil insurrections, cyclones, hurricanes, floods, fires, explosions, earthquakes, lightning, storms, chemical contamination, epidemics or plagues, acts or campaigns of terrorism or sabotage, blockades or acts of Governmental Authority after the date of this Agreement.

11.3 The Party initially affected by a Force Majeure shall promptly but not later than seven (07) days following the Force Majeure event notify the other of the estimated extent and duration of its inability to perform or delay in performing its obligations ("**Force Majeure Notification**"). Failure to notify within the afore-said period shall disentitle the Party suffering the Force Majeure from being excused for non-performance for the period for which the delay in notification persists.

11.4 Upon cessation of the effects of the Force Majeure the Party initially affected by a Force Majeure shall promptly notify the other of such cessation.

## **12. Governing Law**

The provisions of this Agreement and the rights and obligations hereunder shall be governed by and construed in accordance with the prevailing laws of Pakistan.

## **13. Waiver**

A party's failure to exercise or delay in exercising any right, power or privilege under this Agreement shall not operate as a waiver; nor shall any single or partial exercise of any right, power or privilege preclude any other or further exercise thereof.

## **14. Severability**

The invalidity or unenforceability of any provisions of this Agreement shall not affect the validity or enforceability of any other provision of this Agreement, which shall remain in full force and effect.

## **15. Amendment**

All addition amendments and variations to this agreement shall be binding only if in writing and signed by the Parties or their duly authorized representatives.

## **16. Assignment**

This Agreement may not be assigned by either party to other than by mutual agreement between the Parties in writing.

#### 17. Annexure

**Annexure-A** pertaining to the details of Bidding documents and **Annexure-B** pertaining to i. Financial Proposal and ii. Technical Evaluation Criteria/Company Profile. These **Annexures** along with all documents forms an integral part of this Agreement and has to be read and construed as such this Agreement.

IN WITNESS WHEREOF, the parties hereto set their hands the day, month and year first above written.

For and Behalf of Client.

For and on Behalf of: Contractor

By : \_\_\_\_\_  
Name: \_\_\_\_\_  
Title : \_\_\_\_\_  
Signature : \_\_\_\_\_  
Date : \_\_\_\_\_

By: \_\_\_\_\_  
Title : \_\_\_\_\_  
Name : \_\_\_\_\_  
Signature : \_\_\_\_\_  
Date : \_\_\_\_\_

Witnesses

1. \_\_\_\_\_  
Name \_\_\_\_\_  
CNIC \_\_\_\_\_

2. \_\_\_\_\_  
Name \_\_\_\_\_  
CNIC \_\_\_\_\_

Financial ProposalINSTALLATION OF SPLIT AC UNITS in Corporate Culture AT PTA HQ BUILDING ISLAMABAD.

Sr.n	Description of items	Qty	Unit	Unit Rate	GST	Unit Amount Including GST	Total Amount Including GST
1 a	<b>56000Btu Reversible (Heat &amp; Cool) Ceiling Cassette split system</b>						
	Split unit cassette type specified Heat & Cool, Cooling Capacity of Min. 48000 BTU and Heating Capacity of 50000 BTU, Rotary compressor, Refrigerant control should be Capillary tube and In door Specified as Two way air Discharge, Auto Air Swing, Air Filter, LCD Remote control and Auto Random Restart of make Mitsubishi/ Daiken/ /ACSON/Panasonic or equivalent (imported) having CFM values > 1100, Sound Db value 55 max, EER value 2.8 and CoP value 3.3. Complete in all respect i.e.(outdoor and indoor) along with standard piping.	16	No				
1 b	Providing & Fixing 18000 BTU Acs Heat & Cool of make Mitsubishi/ Daiken/ /ACSON/Panasonic or equivalent as per specs above. Complete in all respect	3	No				

<b>Extra Piping</b>							
2	<b>Extra copper piping (if Required)</b>						
	Providing and fixing of Extra piping of copper for installation of split units with complete fitting and insulation i.e. with glass wool. Complete in all respect.						
	<b>Liquid</b>						
	3/8" Dia	560	Rft				
	<b>Gas</b>						
	3/4" Dia	560	Rft				
<b>MS Sheet Plate Form</b>							
4	Providing, Making and fixing of MS Plate form size (8ft x 3ft) of MS Angle (1.5" x 1.5" x 1/4) with MS Sheet fixing on bottom of 14 SWG and safety hand grill and painting with 2 coats of red oxide and 2 x coats of required colour of enamel paint. Complete in all respect as per design.						
a	Angle Iron 1.5" x 1.5" x 1/4"	715	Kg				
b	MS Plate (14 SWG)	570	KG				
c	MS Pipe 1.5" x 1.5" (18 SWG)	400	Rft				
<b>Extra Gas Charging</b>							
5	Supplying and charging of Extra Gas R-22 (American) ozone friendly complete in all respect.	32	Kg				
<b>Drain Pipe</b>							
6	Providing and fixing of drain Pipe (PPR)1/2" Dia with complete fittings complete in all respect along with clamps and other items.	560	Rft				

7	Providing and Fixing GI Pipe (EL) 1" Dia make ILL Complete in all respect	120	Rft				
a	Tee 1" Dia	16	No.s				
<b>Wiring Work</b>							
8	Providing and fixing of Water Proof DB of 18 Gauge with Powder coating with complete buss bar all as specified.	1	Job				
9	Breaker 20 Amp (TP) MG make 6 KA breaking capacity with complete installation all as spd.	16	No,s				
10	Providing and fixing of Cable 7/0.029 Four Core Pakistan Cable make complete in all respect.	300	Mtr				
11	Providing and fixing of Cable 110/.76 Three Core Pakistan Make complete in all respect.	420	Mtr				
12	Providing and fixing of 70 mm Four Core Cable (Pakistan) make complete in all respect.	73	Mtr				
13	Providing and fixing of PVC Duct in Dura make complete in all respect.						
a	PVC Duct (60mm x 60mm )	4000	Rft				
b	(25mm x 25mm)	60	Rft				
	<b><u>Sub Total (A)</u></b>						
<b>Installation of Units</b>							
14	Installation of Split units complete in all respect.	16	No.s				
	Tax on Labour @ 16 %						
	<b><u>Sub Total (B)</u></b>						
	<b>Grand Total (A+B)</b>						

## Technical Evaluation Criteria/Company Profile

## Annexure-B

Part A) Mandatory Requirement *				
1	Firm has to produce Sales Tax and Income Tax Registration. <u>Enclose Documentary proof</u>			
2	Firm has to produce authorised dealer/ distributor certificate from the manufacturer. <u>Enclose Documentary proof.</u>			
3	Firm shall be authorized warranty provider on behalf of manufacturer. <u>Enclose Documentary proof.</u>			
4	Certificate that Earnest Money is enclosed.			
5	Minimum 5 years of relevant experience of firm/company. <u>Documentary proof is to be attached.</u>			
6	Firm is on Active Tax Payers List of FBR. <u>Documentary proof is to be attached.</u>			
Part B) General Evaluation*				
Sr. #	Attributes	Max. Score	Points Earned	Criteria
1	Office in Rawalpindi / Islamabad	5		Firm having its office in Rawalpindi/Islamabad will get 5 marks.
2	Financial Health	20		Provide bank statements of last three years. Marks will be awarded on the following criteria. i. Annual turnover of more than 15 million per year(20 Marks) ii. Annual turnover of more than 10 million per year (15 Marks) iii. Annual turnover of more than 5 million per year (10 Marks) iv. Annual turnover of more than 2-5 million per year (5 Marks) v. Anything less than 5 Million per year (0 Marks)
3	Experience	20		Firms having similar experience of 5 years will be awarded 10 marks. 1 mark/year shall be awarded for each additional year up to maximum of 20 marks.
4	3 S i.e. Sales, service and Spare parts services	15		Firms having 3 S services will be awarded 15 marks. For each “S” 5 marks will be awarded
5	Active Tax Payer	10		If the firm is active tax payer than for each year 3.33 marks will be awarded max. up to 10 marks.
Total		70		
i.* Minimum technical qualifying marks are 70% in above table whereas specifications of material as per Annex “A” shall be compulsory. ii. Financial Bids of Firms scoring 70% and above in technical qualification shall be opened and bids of non-qualified firms shall be returned un opened. iii. Provide documentary evidence for claiming the numbers in evaluation.				

supporting Documents to be attached for part A and B of this Annexure.