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innex - 1

PAKISTAN TELECOMMUNICATION AUTHORITY AS AT JUNE 30, 2009 BALANCE SHEET

Note

2009 Rupees

Rupees (Re-stated)

Note

2009 Rupees

2008 <u>Rupees</u> (Re-stated)

2008

Payments made to Government of Pakistan Federal Consolidated Fund - to date

Due from Government of Pakistan - Federal Consolidated Fund Total due to Government of Pakistan - Federal Consolidated Fund

Long Term Loan

Less: Transferred to current portion - to date Total payable against Initial License Fee- Pakistan Amount transferred to current portion

Net amount transferred to current liabilities Payments made to Public Account - to date

Provision for doubtful receivables of Initial License Fee

Long term payable against Initial License Fee - Pakistan

Total Payable to AJK & NAs

Less: Transferred to current portion - to date Payments made to Governments of AJK & NAs - to date Amount transferred to current portion

Long term payable to AJK & NAs Net amount transferred to current liabilities

Deferred Grant

Deferred Liabilities

Current Liabilities

Payable to AJK and NAs Payable against Initial License Fee - Pakistan

Less: Receivable from operators against USF, R&D, and APC for USF Net payable to Public Account against USF, R&D, and APC for USF Payable to Public Account against USF, R&D, and APC for USF

Accrued and other liabilities

14 15

6,166,142,243

15,838,456

4,685,668,470

10,195,696

10 12 13

8,468,682,643

650,739,212

114,350,960 225,454,375

89,731,307

9,484,573,824 (8,135,797,775) 1,348,776,049

(1,544,007,054) 401,749,439

1,945,756,493 3,618,556,500

655,166,835

Contingencies and Commitments

16

78,736,807,451 16,650,178,603

The annexed notes 1 to 33 form an integral part of these financial statements

Member (Finance)

		υ 1	4		
14 311 160 730	90,261,223,242	57,584,222	(11,428,339,362)	(41,051,058,869)	29.622.719.507
027 121 923 9	76,517,535,310	44,624,352	(1,583,326,900)	(41,051,058,869)	39.467.731.969

(5,842,487,087) 8,468,682,643 (5,019,568,230) 3,618,556,500

Long Term Investments

19

20,000,000

20,000,000

18 17

3,402,516

3,991,733

584,140,807

520,873,597

(10,028,767,386) 71,763,773,213 72,898,978,810

Current Assets

2,120,693,406 (1,469,954,194) 650,739,212 2,004,544,652 1,859,966,835 1,948,002,107

1,353,805,440 1,292,835,272

151,115,287

(1,204,800,000) 655,166,835

Cash and Bank balances Taxation - net Fee receivable Advances, deposits, prepayments and other receivables

Intangible Property, Plant and Equipment

Non-Current Assets

Initial License Fee Receivable

Long Term Advances to Employees

21 20 59,382,060,000 36,641,121

59,565,164,300

17,244,039

18,710,563,007 85,213,887 4,081,493,786 14,543,855,334 17,452,352,929 15,473,946,871 98,184,584 1,681,077,280 199,144,194

22 14 23 24

78,736,807,451

Chairman

PAKISTAN TELECOMMUNICATION AUTHORITY INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED JUNE 30, 2009

	Note	2009 <u>Rupees</u>	2008 <u>Rupees</u> (Re-stated)
Annual license fee	25	2,203,927,241	2,424,890,553
Administrative surcharge on funds collected for AJK and NA		24,290,321	33,232,775
Expenditure			
General and administrative expenses	26	463,478,798	445,428,048
Provision for doubtful receivable	27	170,202,745	-
Audit fee		300,000	135,000
Financial charges		9,495,857	4,931,894
	'	643,477,400	450,494,942
Amortization of deferred grant		(23,107,690)	(4,414,892)
Operating surplus		1,607,847,852	2,012,043,278
Other income	28	120,344,809	127,618,271
Surplus for the year		1,728,192,661	2,139,661,549
Less: Provision for taxation			
Current year	14	(664,438,392)	(804,609,898)
Prior periods'		(10,630,457,579)	-
		(11,294,895,971)	(804,609,898)
Net (deficit)/surplus for the year transferred to Federal Consolidate	ed Fund	(9,566,703,310)	1,335,051,651
The annexed notes 1 to 33 form an integral part of these financial	statements.		

Member (Finance)

Chairman

PAKISTAN TELECOMMUNICATION AUTHORITY CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2009

Cash flow from operating activities	Amounts in I June 30, 2009	Pak Rupees June 30, 2008 (Re-stated)
Receipts from Operators	- 0-1 001 0 co	
Received against initial license fee	5,951,321,360	4,163,813,745
Annual fee/other fee received	2,079,425,436	2,489,045,029
Receipts of USF, R&D and APC	947,026,610	449,130,832
Grant received during the year	102,114,782 9,079,888,188	150,688,371 7,252,677,977
Payments	.,,,	,, - , , ,-
Payments made to Public Account against Initial License Fee	(822,918,857)	(1,769,280,000)
Payments made to FCF	_	(5,000,000,000)
Payment made to AJK & NA Government	(265,154,194)	(1,204,800,000)
Payment to Public Account against USF,R&D and APC	-	(663, 220, 000)
Payments to Frequency Allocation Board	(278,309,152)	(279, 293, 816)
Payment to suppliers/expenses	(376,057,883)	(331,267,963)
	(1,742,440,086)	(9,247,861,779)
	7,337,448,102	(1,995,183,802)
Less:		
Income tax paid	(4,929,609,534)	(1,000,000,000)
Payment of gratuity and pension	(12,190,823)	(489,405)
Cash generated from/ (used in) operating activities	2,395,647,745	(2,995,673,207)
Cash from investing activities		
Purchase of intangible	(473,395)	(764,145)
Purchase of fixed assets	(123,951,062)	(175,434,052)
Proceeds from sale of fixed assets	4,868,296	152,565
Profit on bank deposits received	124,324,922	162,589,372
	4,768,761	(13,456,260)
Net increase/(decrease) in cash and cash equivalents during the year	2,400,416,506	(3,009,129,467)
Cash and cash equivalents at beginning of the year	1,681,077,280	4,690,206,747
Cash and cash equivalents at end of the year	4,081,493,786	1,681,077,280
The annexed notes 1 to 33 form an integral part of these financial states	ments.	
Member (Finance)		Chairman

Pakistan's Comparative Performance of Key Economic Indicators

		Unit	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09
I.	Real Sector							
	Real GDP Growth	%	7.5	9.0	5.8	6.8	4.1	2.0
	Agriculture	%	2.3	6.5	6.3	3.7	1.1	4.7
	Large Scale Manuf.	%	18.1	19.9	8.3	8.6	4.8	-7.7
	Investment	% of GDP	16.6	19.1	22.1	22.5	22.0	19.7
	National Savings	% of GDP	17.9	17.5	18.2	17.4	13.5	14.3
	Inflation		4.6	9.3	7.9	7.8	12.0	20.8
	- Food Inflation		6.0	12.5	6.9	10.3	17.6	23.7
	- Non-Food	%	0.0	7.1	0.0	0.0	7.0	10.4
	Inflation		3.6	7.1	8.6	6.0	7.9	18.4
***	- Core Inflation		3.7	7.6	7.1	5.5	8.2	17.6
II.	Fiscal Sector	Dilli. D	510.0	701	710	0.40.0	1 000 1	1 170 4
-	Revenue Collection (CBR)	Billion Rs	518.8	591	713	846.0	1,008.1	1,152.4
	Fiscal Deficit	% of GDP	2.9	3.3	4.2	4.3	7.6	5.2
-	Public Debt	% of GDP	67.1	62.2	57.2	55.5	57.8	58.3
	- of which foreign currency							
	Denominated Debt Servicing	% of GDP % of Total	32.0	29.4	26.8	25.5	26.6	28.7
	Debt Servicing	Revenue	31.1	30.4	28.6	30.0	37.6	39.8
III.	External Sector							
	Exports (f.o.b)	Billion \$	12.4	14.5	16.5	17.3	20.4	18.9
	Imports (f.o.b)	Billion \$	13.7	19.0	25.0	27.0	35.5	30.9
	Trade Deficit	Billion \$	-1.3	-4.5	-8.4	-9.7	-15.0	-12
	Remittances	Billion \$	3.8	4.2	4.6	5.5	6.4	7.8
	Current Account Balance	% of GDP	1.4	-1.6	-3.9	-5.0	-8.4	-5.3
	Current Account balance	Billion \$	1.31	-1.77	-5.0	-7.0	-13.7	-8.5
	Total Foreign Investment	Million \$	921.7	1,676.6	4,485.5	8,428.3	5,429.1	3,212.6
	Foreign Direct Investment	Million \$	949.4	1,524	3,521	5,140	5,410	3,7210
	External Debt and Forex							
	Liabilities External Debt and	Billion \$ % of Forex	35.3	35.8	37.3	40.2	46.2	52.8
L	Liabilities	Earnings	164.9	137.2	121.6	124.1	123.9	148.9
	Exchange Rate (EOP)	Rs Per dollar	58.53	60.44	60.63	61.12	68.16	80.4
	Foreign Exchange Reserves	Billion \$	12.3	12.6	12.8	15.7	11.6	11.3
IV.	Monetary & Capital Marke	t						
	Weighted Avg. Lending		5.05	0.0	10.0	10.0	11.5	140
-	Rate	% Rs. Billion	5.05	8.2	10.2	10.6	11.5	14.3
-	Credit to Private Sector	1991=100	325.0	390.3	401.8	356.7	408.4	18.9
-	Stock Market (KSE Index)		5,279	7,450	9,989	13,772	12,289	7,162
	Market Capitalization	Rs. Billion	1,357.5	2,036.7	2,766.4	3,980.8	3,777.7	2,120
	Market Capitalization	\$ Billion	23.4	34.3	45.7	65.3	55.2	31.4

Source: Ministry of Finance, Government of Pakistan

Summary of Consumer Complaints Received Against PTCL

Nature of Complaints	Total	% of Consumer Complaints
Quality of Service- Disruption/Faults in		
service	3,793	73
Poor customer Services-Redressal of		
grievances	311	6
Provision of Service-		
Activation/Restoration/Closure/Up		
gradation	483	9
Matters related to billing, overcharging,		
unjustified deduction/tariffs, Non		
issuance of bills	303	6
Misuse of Service-Obnoxious &		
Fraudulent calls/SMSs	216	4
Value added Services/Packages-GPRS,		
Easy load ,BF, prepaid card	123	2
Miscellaneous Issues	20	0
Financial Compensation- on account of		
any specified nature of complaint	18	0
TOTAL	5,288	100

Summary Of Consumer Compliant Received against CMTOs July 2008 & June 2009

Nature of Complaints	Total	% Consumers Complaints
Misuse of Service -Obnoxious & Fraudulent calls/SMSs	3660	45
Illegal Practices-Transfer of connections/Ownership, Issue of SIMs, Blocking of number/SIM without notification etc, Non registration of SIMs	948	13
Quality of Service- Disruption/Faults in service	665	9
Matters related to billing, overcharging, unjustified deduction/tariffs, Non issuance of bills	584	8
Verification Issues-User information/illegal use of CNIC/Issuance of Multiple SIMs on same CNIC/change of numbers/names	361	5
Poor Customer Services-Redressal of grievances	396	5
Mobile Number Portability	416	6
Provision of Service-Activation/Restoration/Closure/Up gradation	351	5
Value added Services/Packages-GPRS, Easy load ,BF, prepaid card	225	3
Financial Compensation- on account of any specified nature of complaint	87	1
Misleading statements, advertisement, hiding facts about service and tariffs etc	44	1
Non Provision of Service in an area /Coverage issues	13	0
Miscellaneous Issues	23	0
Issue related to Operators Infrastructure	6	0
TOTAL	7479	100

Telecom Revenues by Service

Rs. Million

	2006-07	2007-08	2008-09
Cellular	133,131.9	182,081.2	212,423
Local Loop	68,368.2	63,693.1	62,640
LDI	15,567.4	21,982.6	47,969
WLL	2,644.9	2,704.0	2,670
VAS (Estimated)	15,901.1	8,048	8,179
Total	235,613.4	278,508.6	333,882

Note: 2007-09 revenues are revised and 2008-09 are estimated

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Annex - 6

Cellular Mobile Subscribers

	2005	2006	2007	2008	2009
Mobilink	7,469,085	17,205,555	26,162,289	32,032,363	29,136,839
Ufone	2,579,103	7,487,005	14,015,060	18,100,440	20,004,707
Zong	924,486	1,040,503	1,024,563	3,950,758	6,386,571
Instaphone	454,147	360,140	333,081	321,134	34,048
Telenor	835,727	3,573,660	10,701,333	18,125,189	20,893,129
Warid	508,655	4,297,547	10,620,386	15,489,858	17,886,736
Total	12,771,203	33,964,410	62,856,712	88,019,742	94,342,030

Cellular Mobile ARPU/Month (US\$)

	Mobilink	Ufone	Instaphone	Zong	Telenor	Warid	Total
2006-07	3.80	2.80	2.10	3.30	4.00	2.50	3.20
2007-08	3.50	2.10	0.90	1.60	3.90	2.70	3.10
2008-09	3.04	2.20	0.08	1.52	2.80	1.83	2.48

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Cellular Mobile Investment

USS Million

	2006-07	2007-08	2008-09		
Mobilink	590	919	270		
Ufone	232	174	215		
Instaphone	9	0	-		
Zong	570	200	204		
Telenor	762	565	374		
Warid	422	480	167		
Total	2,585	2,338	1,230		

Local Loop Subscribers

	2004-05	2005-06	2006-07	2007-08	2008-09
PTCL	5,190,899	5,128,442	4,676,204	4,273,548	3,375,103
NTC	81,027	92,163	99,665	103,991	104,538
WorlCall	4,100	9,135	10,748	11,502	18,850
Brain	1,520	5,880	6,089	7,376	12,234
Uninon Comm.		200	2,500	3,500	8,817
Nayatel			11,000	16,500	3,700
Total	5,277,546	5,235,820	4,806,206	4,416,417	3,523,242

NNUAL REPORT

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WLL Cell Sites 2008-09

	Punjab	Sindh	NWFP	Balochistan	AJK	NA	Total
PTCL	808	329	222	89	7	3	1,458
WorldCall	216	121	14				351
Telecard	152	120	14	9			295
Great Bear	42						42
Wateen	621	273	53	24			971
Mytel				2			2
Link Direct	114	214	3	1			332
Total	1,953	1,057	306	125	7	3	3,451

Cellular Subscribers in AJK& Nas 2008-09

	AJK	NA	Total
SCO	193,613	91,459	285,072
Mobilink	405,962	68,185	474,147
Ufone	179,395	1,858	181,253
Zong	109,222	150	109,372
Telenor	587,100	112,500	699,600
Warid	224,298		224,298
Total	1,699,590	274,152	1,973,742